***YOGRAJ SHARMA***

*VPO -KHAJOOR, TEH...-LAD BHAROL DISTT.-MANDI, PIN-176126 (HIMACHAL PARDESH)*

***Mobile: 9817629600 E-mail:*** [***yograj.kashyap446@gmail.com***](mailto:yograj.kashyap446@gmail.com)

***Career Synopsis***

*To seek a challenging opportunity in a fast-paced team environment that can utilize my analytical skills and organizational abilities leading to the growth of organization as well as myself both professionally and personally.*

***Core Skills***

*Team Management Market Development Network Development Relationship Management Problem Solving Skill Demonstration Leadership*

***Work Experience***

***24 April 2018 to till date I am working in (SHAKTIMAN) Thirth Agro Technology Pvt. Ltd. Protektor 600& 900 Sprayer Division as a State Coordinator & TM***

***16 August 2016 to 19 April 2018 date I worked in Agriking tractor Pvt. Ltd. Tractor Division as a Engineer .***

# ***I have worked in Sawraj tractor Dealership Hoshiarpur in Punjab for 3 year as a service supervisor from June 2013 to June 2016***

***Current Location – Rajkot (Gujarat)***

***Designation - Service Engineer***

***KEY RESPONSIBILTY ROLES IN MARKET DEVELOPMENT –***

* *Planning and active participation in field activities like , field service, Demonstration, sales.*
* *To train the dealer sales team about the product and market scenario.*
* *Genuine interest in solving customer problems well organized.*
* *Good knowledge of the automobile.*
* *Strong client facing skills.*
* *Careful listener& problem solvingattitude.*
* *To create the brand awareness in the assigned territory.*
* *To change thewrongperception in the mind of customers thereby influencing the product.*

***Academic Credentials***

## *Presently appearing B.tech in mechanical Engg. From RBD University,*

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*3years diploma in automobile engineering from Punjab technical board 2010 to 2013*

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## *1year diploma in computer application in 2009 12th from Govt. Sr. Sec School Khuddi, H.P Board. 10thfrom Govt. Sr. Sec. School Khuddi, HP Board.*

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***HOBBIES***

## *Travelling*

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* *Running*

## *Listening Music*

***PRESONAL ATTRIBUTES***

## *Believe in Team Work*

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*Strong belief in quality of work*

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## *Strong desire to be successful professionally as well as personally*

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***Personal Information***

*Date of Birth : 08, 4, 1988*

*Father’s Name : Sh. Sher Singh Sharma Mother’s Name : Smt. Rita Devi Gender : Male*

*Marital Status : Married.*

*Linguistic : English, Hindi and Punjabi*

*Permanent Address : VPO –Khajoor, Teh –Lad Bharol, Distt.-Mandi (HP)*

*DATE*

*Yograj Sharma*